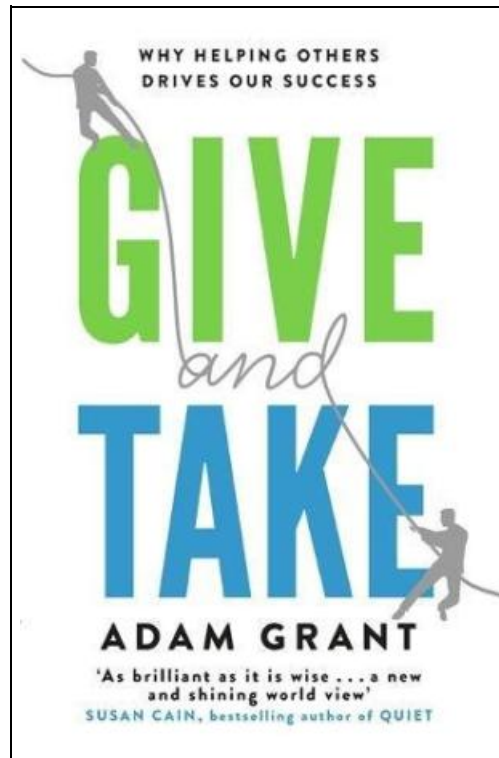


Give and Take: Why Helping Others Drives Our Success



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GIVE AND TAKE: WHY HELPING OTHERS DRIVES OUR SUCCESS



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Orion Publishing Co. Paperback. Condition: new. BRAND NEW, Give and Take: Why Helping Others Drives Our Success, Adam Grant, Why givers - not takers or matchers - win big. Perfect for anyone who enjoyed QUIET or THINKING FAST AND SLOW. The motivations behind today's most successful leaders and entrepreneurs come to a simple yet decisive explanation: there are people who give, people who take, people who match, and people who fake. Our world is filled with these givers, takers, matchers and fakers. Amazingly, those who succeed (not only personally but for their clients and companies) don't take or match. They give. (Although they're not necessarily philanthropic.) GIVE AND TAKE presents the fascinating secrets to givers' success. The results are unequivocal: givers gain big. Jack Welch, Richard Branson, Jon Huntsman Sr. - all of them are givers. In a world in which so many takers such as Bernard Madoff and Raj Rajaratnam have ruined lives and reputations, this book will reassure readers that the real power lies in becoming a giver. Since the vast majority of people aren't born givers, Grant not only presents the case for why givers win, he also offers their hidden strategies for winning.



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