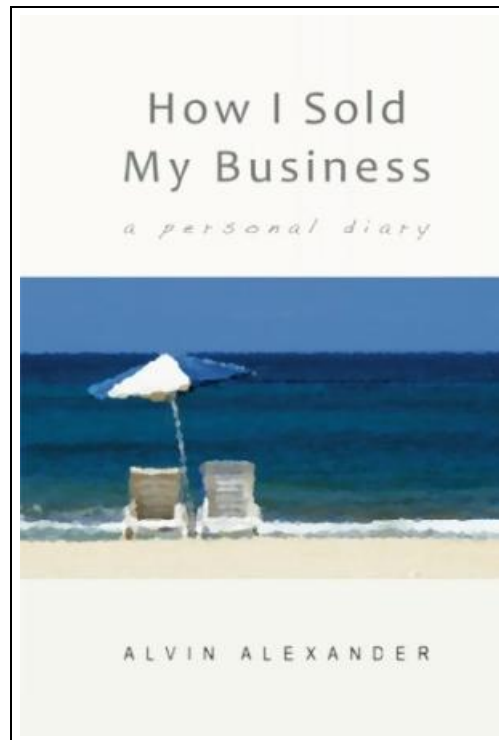


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Reviews

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(Prof. Patsy Blanda)

HOW I SOLD MY BUSINESS A PERSONAL DIARY



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CreateSpace Independent Publishing Platform. Paperback. Book Condition: New. This item is printed on demand. Paperback. 260 pages. Dimensions: 9.0in. x 6.0in. x 0.6in. Alvin Alexander founded a computer consulting business in the basement of his home in the 1990s, grew it into a very successful twenty-person business, and then sold it ten years later. During the process of trying to sell his small business, he wrote many small notes before and after meetings, and those notes eventually became a diary of everything he went through. After the sale was completed, he published a portion of that diary on his website, HowI Sold My Business. com. The website quickly grew popular, with many comments like, Thank you!, You helped me make money, and Please share more information. After all that encouragement the book is finally here, including (a) an all-new Lessons Learned chapter, and (b) additional chapters on the five years that have passed since he sold his company. If you're thinking, Should I sell my small business, or How can I sell my company, this book is for you. It shares the behind the scenes secrets of the process of selling a business that you won't find anywhere else. Because of everything that happened during the sales process, the book will probably also be very helpful for people interested in buying a business, and people who are partners in a business, such as LLC business partners. In the end, this book is an investment. Think of it this way: How much money would you be willing to spend to make thousands of additional dollars when you sell your business? If just one tip from this book makes you just a thousand dollars, it will still be one of the best investments you ever made. This item ships from La Vergne, TN. Paperback.



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