



The Key: A Networking Guide to Meeting, Connecting and Succeeding (Paperback)

By Kenneth Tudhope Cpa

Createspace, United States, 2012. Paperback. Condition: New. Language: English . Brand New Book ***** Print on Demand *****. All new professionals are searching for ways to move up. Networking provides the Key to upward mobility. -Convert a cadre of classmates into a life-long resource. -Use the recruiting process as a networking activity. -Help company executives, help the community. Network up at the same time. -Build self-confidence, communications ability and empathy through Toastmasters. -Use corporate expenses to build your industry network; everyone has to eat lunch. - Develop the habit of obtaining business cards and displaying your network using a Rolodex. - Success is a people business, find ways to use the personal touch to connect and deepen relationships.



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