



How to Manage Your Lnc Business and Clients: Top Tips for Success (Paperback)

By Patricia W Iyer

Createspace Independent Publishing Platform, United States, 2017. Paperback. Condition: New. Language: English . Brand New Book ***** Print on Demand *****. How to Manage Your LNC Business and Clients: Top Tips for Success Book 8 in Creating a Successful LNC Practice Series You ve gotten your legal nurse consulting business started, you ve gotten clients, and you want to sustain your success. Business development and client management are intertwined. Both are necessary for a stable business. In this book I tackle how to control your money and your goals, to subdue the evil twins of perfectionism and procrastination, and to get more done through outsourcing. You can reach a stressed out state as a business owner. I share tips for managing your stress and health. Ready to hire an employee? I added a chapter on the process of interviewing and hiring. The second part of the book shares tools and techniques for deepening your relationships with your clients. You will discover how to win over and retain the clients you want and recognize those who are too much trouble. Mastering negotiation, business communication and conflict are essential. I show you how. This is the book to use to build a...



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