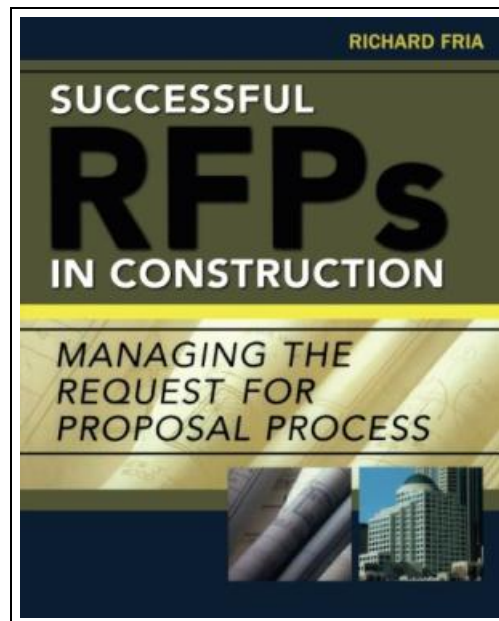


## Successful RFPs in Construction: Managing the Request for Proposal Process



Filesize: 5.16 MB

### ***Reviews***

*This ebook might be worth a read, and superior to other. It is probably the most amazing publication we have read. Your lifestyle period will likely be transform once you total looking over this publication.*

***(Alana McCullough)***

## SUCCESSFUL RFPs IN CONSTRUCTION: MANAGING THE REQUEST FOR PROPOSAL PROCESS



McGraw-Hill Professional. Paperback. Book Condition: New. Paperback. 172 pages. Dimensions: 8.9in. x 7.2in. x 0.6in. The negotiated contract method for RFPs is a rapidly growing trend in construction. Traditionally, RFPs have gone through a competitive bid method meaning that 100 of the design work is done without the input of contractors and with very little real cost information. With the negotiated contract method, only about 10 of the design work is done before a contractor is brought to the table, which means less paperwork and lower up-front costs. There are several advantages to the negotiated contract method: Because only a small part of the design work is done up-front (before a contractor is brought on board), no extensive re-design work has to be done when budget/schedule issues with the design become a factor. A complete team architect/designer and contractor is assembled earlier, making for a much more efficient process and outcome. The RFP process becomes a collaborative effort, rather than a competitive one. There is no other book on the shelf that either focuses specifically on RFPs in the construction industry, or features a step-by-step method for implementing the negotiated contract method. This is a step-by-step guide for managing the RFP process in a way that saves time, money, enhances team collaboration, and assures quality in construction. Focusing on the negotiated contract method (as opposed to the competitive bid method), the book takes readers from articulating the needs/wish list for a construction project, to the analysis of responses and interviews, through negotiations and finalization of the deal. This is a roadmap for: Preparing, understanding, and assessing the quality of information in an RFP. Gathering critical, project-specific information from free and up-to-date local databases. Adding value to the process by assisting consultants in marketing and project management capabilities. Selecting and working with...



[Read Successful RFPs in Construction: Managing the Request for Proposal Process Online](#)



[Download PDF Successful RFPs in Construction: Managing the Request for Proposal Process](#)

## Other PDFs



**Baby Bargains Secrets to Saving 20 to 50 on Baby Furniture Equipment Clothes Toys Maternity Wear and Much Much More by Alan Fields and Denise Fields 2005 Paperback**

Book Condition: Brand New. Book Condition: Brand New.

[Save ePub »](#)



**Some of My Best Friends Are Books : Guiding Gifted Readers from Preschool to High School**

Book Condition: Brand New. Book Condition: Brand New.

[Save ePub »](#)



**Games with Books : 28 of the Best Childrens Books and How to Use Them to Help Your Child Learn - From Preschool to Third Grade**

Book Condition: Brand New. Book Condition: Brand New.

[Save ePub »](#)



**Index to the Classified Subject Catalogue of the Buffalo Library; The Whole System Being Adopted from the Classification and Subject Index of Mr. Melvil Dewey, with Some Modifications .**

Rarebooksclub.com, United States, 2013. Paperback. Book Condition: New. 246 x 189 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.This historic book may have numerous typos and missing text. Purchasers can usually...

[Save ePub »](#)



**Adobe Photoshop 7.0 - Design Professional**

Book Condition: Brand New. Book Condition: Brand New.

[Save ePub »](#)